

# Financial Results for FY2024 2Q

November 9, 2023

Hokkaido Electric Power Co., Inc.

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# Financial Results and Forecasts

#### **Business results**

(Billion yen)

	FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Comparison (A)/(B) %
Operating Revenue	458.5	386.8	71.7	18.5
Operating Profit (loss)	74.9	(0.9)	75.9	-
Ordinary Profit (loss)	70.3	(1.0)	71.3	-
Profit (loss) attributable to owners of parent	51.0	(1.6)	52.6	-
Basic net income (loss) per share [Yen]	245.01	(11.29)	256.30	

Financial status			(Billion yen)
	As of Sep 30, 2023 (A)	As of March 31, 2023 (B)	Change (A)-(B)
Assets	2,129.9	2,093.3	36.6
Net Assets	312.2	258.1	54.1
Shareholders' Equity Ratio	14.0%	11.7%	2.3%

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(Billion yen)

		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Comparison (A)/(B) %
	Operating Revenues	458.5	386.8	71.7	18.5
Reo	Electricity utility operating revenue	439.8	362.7	77.1	21.3
Ordinary Revenue	Other business operating revenue	18.7	24.1	(5.3)	(22.3)
ue	Non-operating Income	1.5	5.2	(3.6)	(69.9)
	Subtotal	460.1	392.1	68.0	17.4
	Operating Expenses	383.6	387.8	(4.2)	(1.1)
ReOr	Electricity utility operating expenses	367.7	366.3	1.3	0.4
Ordinary Revenue	Other business operating expenses	15.8	21.4	(5.6)	(26.1)
ue	Non-operating Expenses	6.2	5.3	0.8	16.6
	Subtotal	389.8	393.1	(3.3)	(0.8)
	[Operating Profit (loss)] Ordinary Profit (loss)	[74.9] 70.3	[(0.9)] (1.0)	[75.9] 71.3	[-]
Prov	ision or reversal of reserve for fluctuation in water levels	(0.2)	0.3	(0.5)	-
	Profit (loss) before income taxes	70.5	(1.3)	71.9	-
	Income taxes	19.5	0.2	19.3	-
Profit (loss)		50.9	(1.5)	52.5	-
	Profit (loss) attributable to non-controlling interests	(0.0)	0.0	(0.1)	-
	Profit (loss) attributable to owners of parent		(1.6)	52.6	-
(Append	ix) Comprehensive Income	54.2	(1.4)	55.7	-

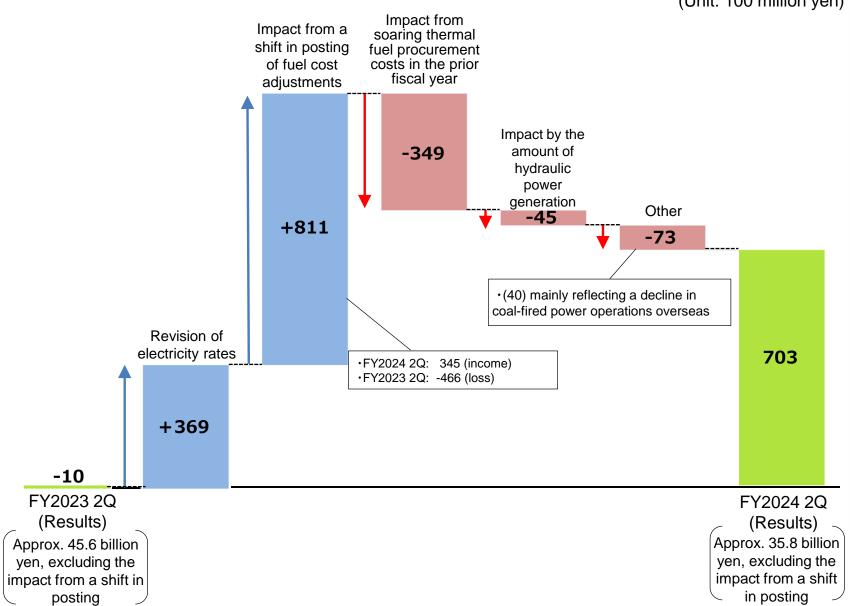
4



Operating Revenue (Increased)	Net sales totaled 458.5 billion yen, a rise of 71.7 billion yen year-on-year. This reflects an increase in the fuel cost adjustment amount in tandem with fluctuations in fuel and wholesale electricity market prices, in addition to a review of electricity rates.
Ordinary Profit (loss) (Returning to profit)	Ordinary profit came to 70.3 billion yen, an increase of 71.3 billion yen from a loss in the same period a year earlier. This is attributable to a considerable contribution to a positive turnaround in income and expenditures owing to positive impact from a shift in posting for the fuel cost adjustment scheme, in addition a review of electricity rates.
Profit (loss) attributable to owners of parent (Returning to profit)	Profit attributable to owners of parent amounted to 51.0 billion yen, an expansion of 52.6 billion yen from a loss in the same period a year earlier. This reflects the increase in ordinary profit.

Consolidated Financial Results for FY2024 2Q

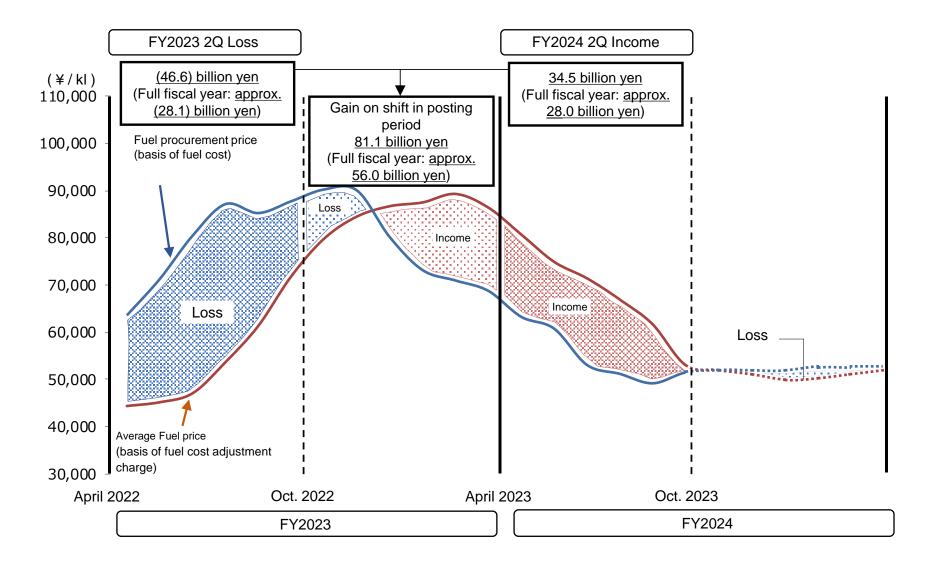
- Year-on-year changes in ordinary income/loss





(Unit: 100 million yen)





## Forecasts of Consolidated Financial Performance for FY2024

(Ending March 2024)



Factoring in recent trends, we revised the FY2024 consolidated earnings forecast released on July 28, 2023.

(Unit: Billion yen, billion kWh)

		FY2024 earnings forecast				
		New forecast (A)	July forecast (B)	Change (A)-(B)	YoY change for new forecast	
Operating Revenue		Approximately 960.0	Approximately 977.0	Approximately(17.0)	Approximately 71.0	
Operating profit		Approximately 49.0	Approximately 45.0	Approximately 4.0	Approximately 71.0	
Ordi	nary profit	Approximately 36.0	Approximately 32.0	Approximately 4.0	Approximately 65.0	
Profit attributable to owners of parent		Approximately 31.0	Approximately 27.0	Approximately 4.0	Approximately 53.0	
Year-on-year change/ Retail electricity sales and electricity sales to other utilities*		Approximately 8.3% Approximately 33.6	Approximately 10.0% Approximately 34.2	Approximately (0.6)	Approximately 2.5	
	Year-on-year change Retail electricity sales <sup>*</sup>	Approximately(1.4)% Approximately 23.6	Approximately(1.8)% Approximately 23.5	Approximately 0.1	Approximately(0.3)	

\*Combined sales of HEPCO, Hokkaido Electric Power Network and Hokkaido Electric Power Co-Creation

#### Key Factors

Foreign exchange rate (JPY per USD)	Approximately 146	Approximately 139	Approximately 7	Approximately 11
CIF crude oil price (USD per barrel)	Approximately 87.0	Approximately 80.0	Approximately 7	Approximately(15.7)

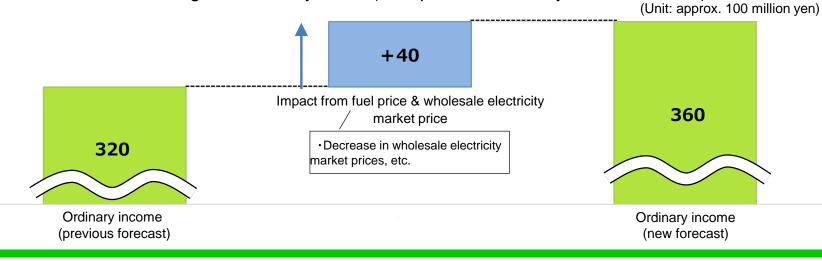
Note: We assume a foreign exchange rate of about 150 yen per dollar and the CIF crude oil price of about 90 dollar per barrel for October 2023 and thereafter.

Outline of revision of forecasts of Consolidated Financial Performance for FY2024 (Ending March 2024)

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Electricity Sales	We forecast a rise in retail electricity sales owing primarily to an increase in air conditioning demand due to the high temperatures during the summer season. However, given we estimate a decline in electricity sales to other utilities, we anticipate retail and wholesale electricity sales of around 33.6 billion kWh, a decrease of 600 million kWh in contrast with the forecast we disclosed in July.
Operating Revenue	The amount of fuel cost adjustments and retail electricity sales are on a rise in tandem with fluctuations in fuel and wholesale electricity costs. However, given our forecast of a decrease in electricity sales to other utilities, we anticipate net sales of approximately 960.0 billion yen, a decline of 17.0 billion yen.
Ordinary Income	We forecast ordinary profit of around 36.0 billion yen, an increase of 4.0 billion yen versus the estimate we released in July 2023, mainly reflecting a positive turnaround in income and expenditures in tandem with fluctuations in fuel and wholesale electricity costs.
Profit attributable to owners of parent	We estimate profit attributable to owners of parent of about 31.0 billion yen, 4.0 billion yen higher than the outlook we released in July 2023. This reflects the increase in ordinary profit.

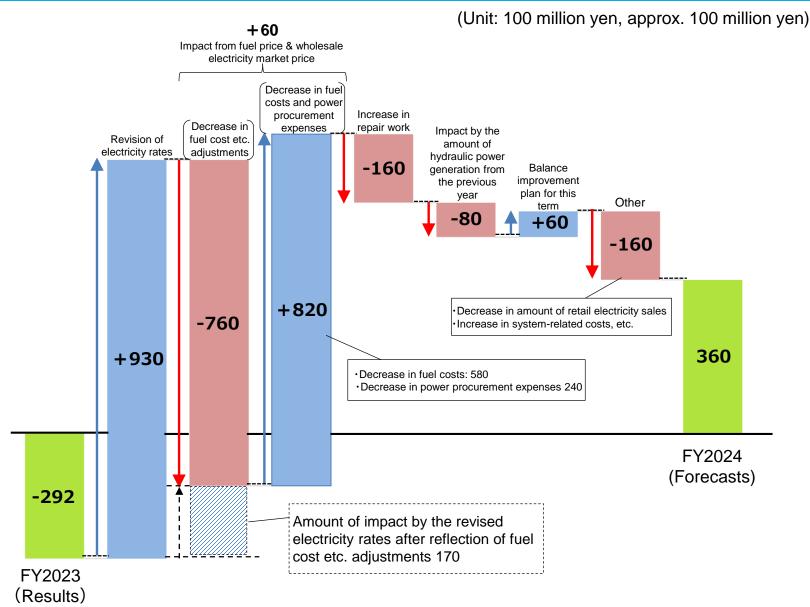
<Factors Involved in Change to Ordinary Profit (Comparison with July announcement)>



### Forecasts of Consolidated Financial Performance for FY2024

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(Ending March 2024) – Year-on-year changes in ordinary income/loss





•The Board of Directors, at a meeting held today, declared an interim (2nd quarter-end) dividend per common share of 5 yen, and in accordance with the Articles of Incorporation, 4,560,164 yen per Class-B preferred share.

•We reiterate our dividend payout declaration for the end of FY2024.

#### 【 Cash Dividend per Share 】

	Common stock			Class-B preferred Stock		
	Interim	Year- ended	Annual total	Interim	Year- ended	Annual total
FY2023 (actual)	¥0	¥0	¥0	¥0	¥0	¥0
FY2024 (forecast)	¥5	(¥5)	(¥10)	¥4,560,164	(¥1,500,000)	(¥6,060,164)

\*Forecasts for FY2024 are in parentheses.

\*The interim dividend for Class-B preferred shares included the accrued dividend for FY2023 of 3,060,164 yen. We plan to pay this at the time of the FY2024 interim dividend payout.



## Financial Results Supplementary Materials

OConsolidated; Electricity Sales

OMonthly Retail Electricity Sales Trends at HEPCO

OConsolidated; Statement of Operations (Revenue)

OConsolidated; Power Supply

OConsolidated; Statement of Operations (Expenses and Ordinary Profit/loss)

OConsolidated; Segment Information

OConsolidated; Statements of Cash Flow

OExpense breakdown (Two Companies Total)

•Personnel

·Fuel and Purchased Power

Maintenance, Depreciation

Interest Expenses, Other Expenses

OKey Factors / Sensitivity Factors

OConsolidated; Statements of Balance Sheets

OConsolidated; Statements of Comprehensive Income

## Consolidated; Electricity Sales

- •Retail electricity sales totaled 10,907 million kWh, a growth rate of 2.1% year-on-year. This mainly reflects an increase in the number of customers that have contracts with HEPCO and an increase air conditioning demand due to high temperatures during the summer season.
- Electricity sales to other utilities totaled 4,698 million kWh, a growth rate of 28.2% year-on-year. This was primarily attributable to an increase in sales in tandem with impact from the Feed-in Tariffs (FIT) for renewable energy sources.

_	(GWh)							
			FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Comparison (A)/(B) %		
R	Lov	Residential	3,588	3,590	(2)	(0.1)		
Retail	Low-voltage customers	Commercial and Industrial	609	626	(17)	(2.7)		
	age ers	subtotal	4,197	4,216	(19)	(0.5)		
electricity	Hię hig	gh-voltage and Extra h-voltage customers	6,495	6,333	162	2.6		
city		Subtotal (*1)	10,692	10,549	143	1.4		
sale		Other (*2)	215	130	85	64.9		
es		Total	10,907	10,679	228	2.1		
Electricity sales to other utility		ty sales to other utility	4,698	3,665	1,033	28.2		
		Total	15,605	14,344	1,261	8.8		

\*1: The figure in the subtotal column indicates the electricity sales volume for HEPCO.

\*2: The figure in the other column indicates the electricity sales volume for both Hokkaido Electric Power Network and Hokkaido Electric Power Co-creation.



 $(\Omega)$ 

## Monthly Retail Electricity Sales Trends at HEPCO



							(	<u>GWh, %)</u>
					FY2024			
		Apr.	May	Jun.	Jul.	Aug.	Sep.	Total
Lov	Residential	697	637	495	538	611	610	3,588
Low-voltage customers	Commercial and industrial	145	102	76	87	101	98	609
age ers	Subtotal	842	739	571	625	712	708	4,197
	tage and age customers	1,021	1,012	1,017	1,141	1,200	1,104	6,495
(%)	νoΥ)	[(3.1)]	[0.9]	[0.7]	[(1.1)]	[5.9]	[5.2]	[1.4]
То	tal	1,863	1,751	1,588	1,766	1,912	1,812	10,692

(GWh, %)

								FY2023						
		Apr.	May	Jun.	Jul.	Aug.	Sep.	Total	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Lov cu	Residential	756	650	510	551	575	548	3,590	556	641	729	991	824	726
.ow-voltage customers	Commercial and industrial	183	104	74	85	94	86	626	86	106	183	351	318	235
tage iers	Subtotal	939	754	584	636	669	634	4,216	642	747	912	1,342	1,142	961
	oltage and oltage customers	984	982	992	1,149	1,137	1,089	6,333	1,100	1,121	1,270	1,296	1,168	1,125
(%	6YoY)	[3.6]	[1.6]	[9.3]	[8.1]	[5.8]	[13.4]	[6.7]	[10.8]	[7.2]	[8.6]	[3.1]	[5.2]	[(1.4)]
1	otal	1,923	1,736	1,576	1,785	1,806	1,723	10,549	1,742	1,868	2,182	2,638	2,310	2,086

#### 【北海道の平均気温】

【北海道の	【北海道の平均気温】 (℃)										(°C)			
		Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
	actual	4.1	8.5	13.0	18.4	22.9	25.4	20.9						
Average temperature (2023~2024)	YoY	2.1	0.3	(0.6)	2.2	0.7	3.6	1.9						
(2023: 2024)	deviation	3.6	2.0	1.1	2.3	2.9	4.0	3.0			-			



(Unit: billion yen)

		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Comparison (A)/(B) %	Major cause of increase/decrease
Operating Revenue		458.5	386.8	71.7	18.5	
Elec	tric utility operating revenue	439.8	362.7	77.1	21.3	
Two companies	Commercial and Industrial	287.1	259.1	28.0	10.8	[Cause of increase] • Revision of electricity rates [36.9] • Fuel price rises [8.7] • Increased in amount of retail electricity sales [Cause of decrease] • Amount discounted through the national project to mitigate a sharp increase in electricity and gas rates: [(43.7)]
	Others	153.4	104.4	49.0	46.9	Increase in the subsidy from the national project to mitigate a sharp increase in electricity and gas
total*	Sold power to other utilities & Sold power to other suppliers (Repost)	83.6	75.4	8.1	10.8	rates: [43.7]
	Transmission revenue (Repost)	20.0	23.7	(3.7)	(15.8)	
со	Subsidiary / nsolidation revision	(0.7)	(0.8)	0.0	(3.7)	
Other	business operating revenue	18.7	24.1	(5.3)	(22.3)	
Non-o	perating Income	1.5	5.2	(3.6)	(69.9)	
Ordi	nary Revenue	460.1	392.1	68.0	17.4	

## Consolidated; Power Supply

 In addition to the shutdown of operations at all reactors at the Tomari Nuclear Power Station, the water supply rate was 94.0%, underperforming the level in an average year. Nonetheless, we secured stable supply owing mainly to the suitable operation of supply facilities and the use of wholesale electricity market transactions.

		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Comparison (A)/(B) %
Ge	[Water flow rate %] Hydroelectric	[94.0%] 2,062	[106.0%] 2,370	[(12.0)%] (308)	(13.0)
Generated	Fossil Fuel	6,213	6,642	(429)	(6.5)
	[Nuclear capacity ratio %] Nuclear	[ –]	[ –]	[ –]	_
Power	Renewable, etc.	34	49	(15)	(30.4)
	Subtotal	8,309	9,061	(752)	(8.3)
F	Power received by other companies*	8,526	6,580	1,946	29.6
F	Power used for pumped storage, etc.	(206)	(286)	80	(27.9)
	Total	16,629	15,355	1,274	8.3

\*Power received by other companies include the amount of power received from consolidated subsidiaries Hokkaido Power Engineering Co., Inc. and HOKUDEN ECO-ENERGY Co., Inc..

### (GWh)

## Consolidated; Statement of Operations (Expenses and Ordinary Profit /loss)



(Unit: billion yen)

			FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Comparison (A)/(B) %	Major cause of increase/decrease
	ectri pen:	c utility operating ses	367.7	366.3	1.3	0.4	
		Personnel	28.0	28.0	0.0	0.1	
	Two	Fuel	99.3	96.5	2.8	2.9	[Cause of increase] •Increase in retail and other companies' electricity sales •Decrease hydro power generation[4.5]
	companies to	Purchased Power	120.7	119.5	1.2	1.0	[Cause of decrease] ·Decrease in fuel prices[(8.3)]
	total*	Maintenance	25.1	26.2	(1.0)	(4.1)	
		Depreciation	32.8	35.8	(2.9)	(8.4)	
		Other Expenses	63.8	62.2	1.6	2.6	
	Su co	Ibsidiary / nsolidation revision	(2.4)	(2.2)	(0.2)	9.4	
	her pen:	business operating ses	15.8	21.4	(5.6)	(26.1)	
No	on-oj	perating Expenses	6.2	5.3	0.8	16.6	
		erest penses(Repost)	5.2	4.6	0.5	11.6	
Or	dina	ary Expenses	389.8	393.1	(3.3)	(0.8)	
Or	dina	ary profit	70.3	(1.0)	71.3	_	

## **Consolidated; Segment Information**

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•Sales in the HEPCO segment totaled 415.3 billion yen, an increase of 76.0 billion yen year-on-year. This reflects an increase mainly in the amount of fuel cost adjustments in tandem with fluctuations in fuel costs and wholesale electricity market costs, in addition to a review of electricity rates.

Segment profit (loss) (ordinary profit) was 59.4 billion yen, an increase of 61.1 billion yen from a loss in the same period a year earlier, chiefly attributable to a considerable contribution to income and expenditures from the impact of a shift in the posting period for the fuel cost adjustment scheme, as well as revisions to electricity rates.

•Sales in the Hokkaido Electric Power Network segment totaled 149.6 billion yen, a contraction of 19.5 billion yen tear-on-year. Although revenue grew owing to a revision to the transmission wheeling rate system in tandem with the introduction of a revenue gap system and an increase in electricity rates due to the provision of last resort services, electricity sales to other utilities decreased in tandem with a decline in wholesale electricity market prices.

Segment profit (loss) (ordinary profit) was 9.3 billion yen, a rise of 11.3 billion yen, a turnaround from a loss in the same period, a year earlier, owing mainly to impact from a revision to transmission wheeling rate system and a decline in demand and supply adjustment costs in tandem with a decrease in wholesale electricity market costs.

•Other sales amounted to 57.7 billion yen, a decrease of 8.9 billion yen year-on-year. Segment profit (loss) (ordinary profit) was 4.6 billion yen, an increase of 500 million yen year-on-year, mainly reflecting an improvement in profit margins on construction in the construction industry.

				(Unit: billion yen)
		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)
Opera	ating Revenue	458.5	386.8	71.7
	Hokkaido Electric Power Company	415.3	339.3	76.0
	Hokkaido Electric Power Network	149.6	169.2	(19.5)
	Other *1	57.7	66.6	(8.9)
	Adjustments *2	(164.1)	(188.3)	24.1
Segm	ent Income (Ordinary Income)	70.3	(1.0)	71.3
	Hokkaido Electric Power Company	59.4	(1.6)	61.1
	Hokkaido Electric Power Network	9.3	(1.9)	11.3
	Other *1	4.6	4.0	0.5
	Adjustments *2	(3.0)	(1.4)	(1.6)

\*1 "Other" refers to the results of consolidated subsidiaries other than Hokkaido Electric Power Company and Hokkaido Electric Power Network segments.

\*2 "Adjustments" refer to the amount of elimination of inter-segment transactions in the consolidated financial results.

## Consolidated; Statements of Cash Flow

- •Net cash provided by (used in) operating activities was 71.2 billion yen, an increase of 103.1 billion yen year-on-year. This was primarily attributable to a turnaround in the guarterly profit before income taxes from loss to profit.
- •Net cash provided by (used in) investing activities was 34.0 billion yen, a decline of 11.9 billion yen year-on-year, primarily attributable to the purchase of non-current assets.
- •Net cash provided by (used in) financing activities was 5.9 billion yen, a decrease of 89.1 billion yen, primarily attributable to a contraction in interest-bearing debt.
- •Extrapolating from the above, cash and cash equivalents totaled 121.2 billion yen, a increase of 31.3 billion yen versus the start of the fiscal year.

			(billion yen)
	FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)
I. Cash flows from operating activities	71.2	(31.8)	103.1
I . Cash flows from investing activities	(34.0)	(45.9)	11.9
Deductible cash flow $[I + I]$	37.2	(77.8)	115.1
III. Cash flows from financing activities	(5.9)	83.2	(89.1)
IV. Net increase (decrease) in cash and cash equivalents [ I + II + III ]	31.3	5.3	25.9
V. Net increase (decrease) in Cash & Cash Equivalents	121.2	94.2	26.9



(hillion yon)



### Personnel

(Billion yen)

	FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Major cause of increase/decrease
Personnel	28.0	28.0	0.0	

#### [Amortization of actuarial gains and losses]

\*Actuarial gains and losses are being amortized in the following 5 years in which the gains or losses are recognized by the straight-line method.

\*A half of the annual depreciation expense was posted in the current 2Q.

(Billion yen)

	Amount	Amortization of	FY2024				
	accrued	the previous year	Amortization	Unamortized Balance	Ending FY [remaining year]		
FY2018	(0.6)	(0.1)	_	_	_		
FY2019	1.4	0.3	0.3	_	_		
FY2020	3.7	0.7	0.7	0.7	2025(1 years)		
FY2021	(4.6)	(0.9)	(0.9)	(1.8)	2026(2 years)		
FY2022	5.3	1.0	1.0	3.2	2027(3 years)		
FY2023	2.9	_	0.6	2.3	2028(4 years)		
Total		1.0	1.7	4.4			



### Fuel and Purchased Power

(Billion yen)

		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Major cause of increase/decrease
	iel and ised Power	220.1	216.1	4.0	[Cause of increase] • Increase in retail and other companies' electricity sales
Bre do	Fuel	99.3	96.5	2.8	•Decrease hydro power generation[4.5] [Cause of decrease] •Decrease in fuel prices[(8.3)]
Break down	Purchased Power	120.7	119.5	1.2	• Decrease electricity procurement costs due to lower market prices [(19.2)]



#### Maintenance

(Billion yen)

		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Major cause of increase/decrease
Mai	ntenance	25.1	26.2	(1.0)	
Bre Do	Generation	11.4	13.4	(1.9)	
Break Down	Others	13.6	12.8	0.8	

\*The total amount of the two companies represents the sum of the results of Hokkaido Electric Power Co., Inc. and Hokkaido Electric Power Network Co., Inc. after elimination of internal transactions.

### Depreciation

(Billion yen)

		FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	Major cause of increase/decrease
Dep	preciation	32.8	35.8	(2.9)	
Bre	Generation	16.8	20.3	(3.5)	
Break Down	Others	16.0	15.5	0.5	

FY2024 2Q

(A)

[0.70]

5.1

#### Interest Expenses

*The total amount of the two companies represents the sum of the results of Hokkaido Electric Power Co., Inc. and
Hokkaido Electric Power Network Co., Inc. after elimination of internal transactions.

Change

(A)-(B)

[0.05]

0.5

FY2023 2Q

**(B)** 

[0.65]

4.6

#### Other Expenses

[Interest(on average)%] Interest Expenses

Other Expenses 63	3.8 62.2	2 1.6	

\*The total amount of the two companies represents the sum of the results of Hokkaido Electric Power Co., Inc. and Hokkaido Electric Power Network Co., Inc. after elimination of internal transactions.

(Billion yen)



(Billion yen)

Major cause of increase/decrease



### **Key Factors**

	FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	
Foreign Exchange Rate (Yen/\$)	141	134	7	
CIF Crude Oil Price (\$/barrel)	83.5	111.9	(28.4)	
Foreign coal CIF (\$/t)	221.4	345.0	(123.6)	
LNG CIF (\$/t)	636.8	925.8	(289.0)	
Water Flow Rate (%)	94.0	106.0	(12.0)	

### Sensitivity

(Billion yen)

	FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)	
Foreign Exchange Rate (1Yen/\$)	0.6	0.7	(0.1)	
CIF Crude Oil Price (1\$/barrel)	0.3	0.2	0.1	
Foreign coal CIF (1\$/t)	0.2	0.18	0.02	
LNG CIF (1\$/t)	0.01	0.02	(0.01)	
Water Flow Rate (1%)	0.3	0.4	(0.1)	



(Unit: billion yen)

	As of Sep 30, 2023 (A)	As of March 31, 2023 (B)	Change (A)-(B)	Major factors for increase/decrease
Assets	2,129.9	2,093.3	36.6	<ul> <li>Decrease in non-current assets in the electric power business [(16.0)]</li> <li>Increase in cash and deposits [31.3]</li> <li>Increase in construction in progress [16.0]</li> </ul>
Liabilities	1,817.7	1,835.2	(17.5)	<ul> <li>Decrease in outstanding debt owing to fuel payments [(16.6)]</li> </ul>
Net Assets	312.2	258.1	54.1	<ul> <li>Posting of quarterly profit attributable to owners of parent [51.0]</li> </ul>

	(Billion yen,					
	As of Sep 30, 2023 (A)	As of March 31, 2023 (B)	Change (A)-(B)			
Interest-bearing Debt Outstanding	1,470.6	1,475.9	(5.3)			
Shareholders' Equity Ratio	14.0	11.7	2.3			



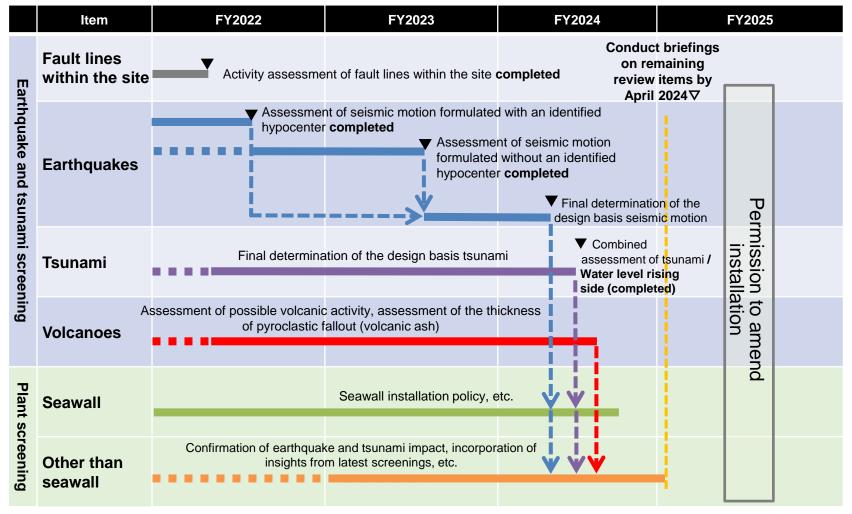
Consolidated Statements of Comprehe	(Billion yen)		
	FY2024 2Q (A)	FY2023 2Q (B)	Change (A)-(B)
Profit (loss)	50.9	(1.5)	52.5
Other Comprehensive Income	3.3	0.1	3.1
Valuation difference on available-for-sale securities [included in "Other Comprehensive Income"]	2.7	(0.4)	3.2
Deferred gains or losses on hedge [included in "Other Comprehensive Income"]	(0.0)	0.2	(0.3)
Remeasurements of defined benefit plans [included in "Other Comprehensive Income"]	0.6	0.3	0.2
Share of other comprehensive income of entities accounted for using equity method	(0.0)	_	(0.0)
Comprehensive Income	54.2	(1.4)	55.7
Comprehensive income attributable to owners of parent [included in "Comprehensive Income"]	54.2	(1.4)	55.7
Comprehensive income attributable to non-controlling interests [included in "Comprehensive Income"]	(0.0)	0.0	(0.0)



# Management Approach



 By explaining all of the screening items related to the permission to amend installation by April 2024, under the fundamental premise that safety is assured, we will make every effort towards the early restart of Tomari Nuclear Power Station.



Application for permission to amend installation submitted on July 8, 2013

Completed: Received "in general, adequate" evaluation from the Nuclear Regulatory Authority



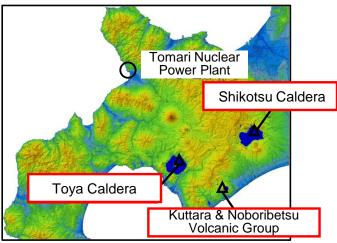
#### Establishing a standard tsunami wave height

- Currently, we are in the process of explaining the "combined assessment of tsunamis caused by earthquakes and tsunamis caused by factors other than earthquakes," which remains as a major issue for the reference tsunami.
- At the review meeting on October 20, 2023, the wave source selection results on the water level rising side and evaluation policy on the water level falling side in the combined assessment of tsunami were explained based on the comments made at the review meeting on March 24.
- The Nuclear Regulation Authority assessed the wave source selection results on the water level rising side as "generally appropriate."
- We will continue to study the assessment of the water level falling side in the combined assessment and explain it at future review meetings.



#### **Evaluation on impact of volcanoes**

- There are roughly three major issues: site assessment (whether the possibility that a volcanic event that cannot be addressed by design will have an impact during operation is sufficiently small), impact assessment (whether the design and operation is appropriate for a potentially impactful volcanic event), and monitoring (identifying volcanoes to monitor, establishing a monitoring implementation policy, etc.). We are currently in the process of explaining more about the site assessment.
- At the review meeting on October 6, 2023, the results of the site assessment were explained, including responses to comments made at the review meeting on July 7. The Nuclear Regulation Authority's comments include: "Clearly organize and explain the logic behind the determination that a giant eruption is not imminent based on the activity history in the assessment of the possibility of a giant eruption."
- In addition, the Authority conducted an on-site survey on October 30 and 31 regarding our explanation at the previous review meetings, and commented that additional analysis of some sediments and enhancement of the descriptions in the review documents are necessary.
- We will respond to the comments received as soon as possible at the review meetings.



Volcanoes targeted for evaluation as having the possibility of undergoing a massive eruption

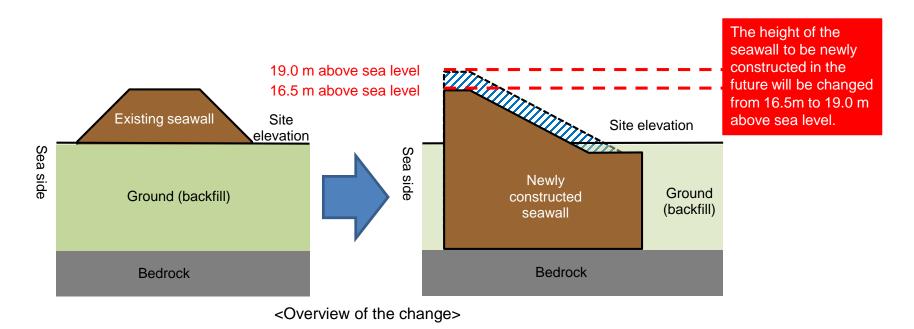


<On-site survey by the Nuclear Regulation Authority>



# Impact assessment of earthquake and tsunami on plant facilities ①

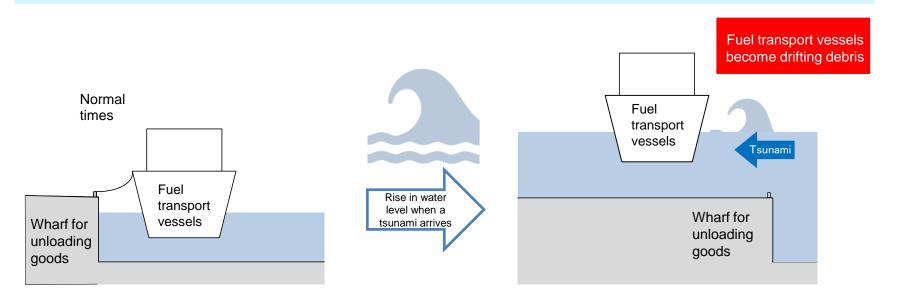
- From the viewpoint of further enhancing safety, the seawall will be replaced with one with a rocksupported structure (built on solid bedrock).
- At the review meeting on October 5, 2023, we explained the change in the seawall height from 16.5 m above sea level to 19.0 m above sea level, based on the expected tsunami height in front of the site.
- Based on the results of the review meeting on October 20, 2023 regarding the reference tsunami, we will explain the appropriateness of the seawall height after the change and other issues at the review meeting and other meetings.





# Impact assessment of earthquake and tsunami on plant facilities 2

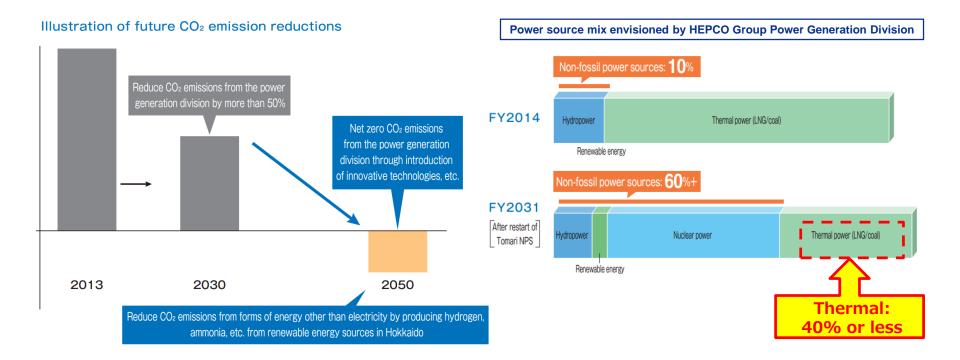
- At the review meetings on August 3 and October 5, 2023, the status of the study on prevention of drifting of fuel transport vessels was explained.
- We explained our policy to evacuate fuel transport vessels (sailing away from the area) in the event of a reference tsunami. In response we have received the following comment: "Explain that evacuation can be done before the tsunami arrives, taking into account the uncertainty of the evacuation process, and that even if emergency evacuation is not possible, other measures will prevent the fuel vessels from becoming drifting debris.
- We are currently considering whether we can evacuate the transport vessels before the tsunami arrives based on the comments. In addition, assuming the case in which evacuation is not possible, we are considering measures for mooring transport vessels to prevent them from becoming drifting debris. We will continue to study the issue and explain it at the review meetings.



## Efforts toward realization of carbon neutrality of thermal power generation

- HEPCO Group's Generation Division aims to achieve a 50% or more reduction in CO2 emissions from the FY2013 level by 2030, and to achieve zero CO2 emissions in the long term.
- Even as renewable energy sources will increase in the future, the need for thermal power generation as a regulator will not change in order to ensure a stable supply of electricity. Aiming to realize both carbon neutrality and stable supply, we will promote decarbonization of thermal power generation by introducing innovative technologies such as CCUS\* and introducing and expanding power generation methods that utilize hydrogen and ammonia.

\*CCUS (Carbon dioxide Capture, Utilization and Storage): Capture, effective utilization and storage of CO2

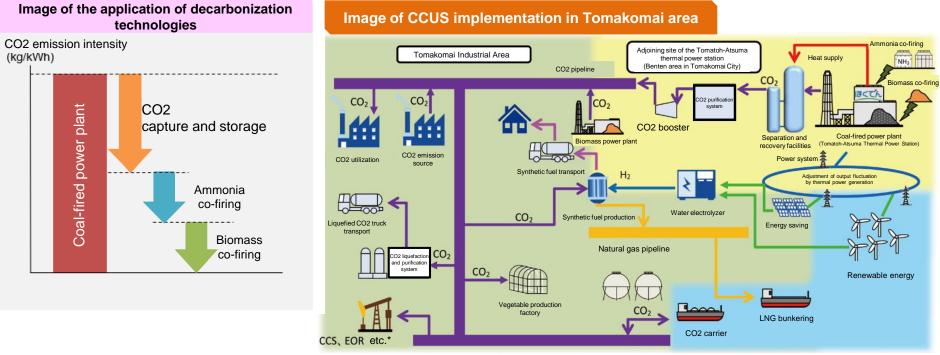


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## Efforts toward realization of carbon neutrality of thermal power generation

- At our coal-fired power plant (Tomatoh-Atsuma Thermal Power Station), we are promoting decarbonization by combining CO2 capture and storage (CCS), ammonia co-firing, and biomass fuel co-firing.
- In the Tomakomai area, where the power plant is located, CO2 emission sources, reservoirs, and utilization sites are located in close proximity. Taking advantage of this feature, we are studying and considering the establishment of a hub and cluster-type CCUS project\* that will connect multiple sites in the area by FY2030.

\*Hub and cluster-type CCUS project: CCUS projects that not only capture and store CO2 from a single emission source, but also cover many emission sources in a region and make effective use of that CO2, thereby reducing emissions in society to a greater extent.

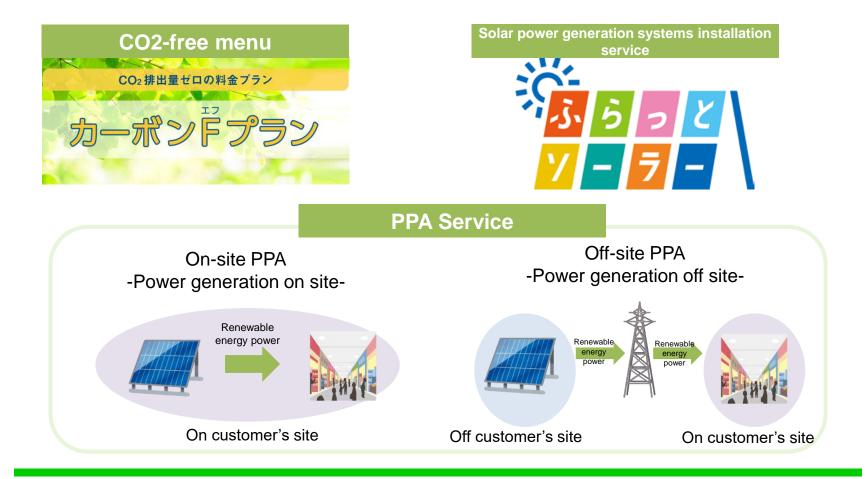


\*Enhanced Oil Recovery (enhanced oil recovery technology): Technology to enhance the recovery rate of crude oil by injecting CO2 into oil fields

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## Development of services toward the realization of carbon neutrality

- To realize carbon neutrality, we offer on-site and off-site PPA services that allow customers to use renewable energy without the burden of initial investment, in addition to CO2-free menus and services for customers who install solar power generation systems at home.
- As customers' lifestyles change and their needs for energy conservation and decarbonization diversify, we will provide a variety of services tailored to their needs by leveraging our customer contact points and proposal capabilities.

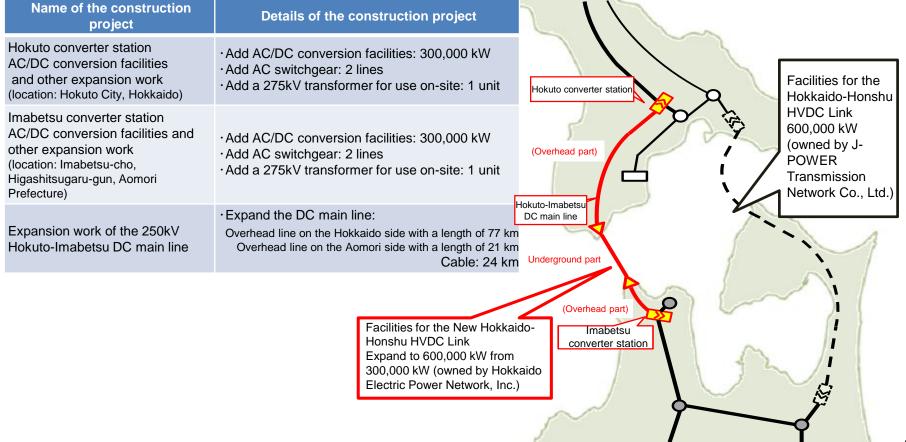


# Start of expansion work for the facilities of the New Hokkaido-Honshu HVDC Link

- Hokkaido Electric Power Network, Inc. started expansion work for the facilities of the New Hokkaido-Honshu HVDC Link in September 2023.
- The expansion work aims to enhance the capacity by 300,000 kW on the same route as the existing New Hokkaido-Honshu HVDC Link facilities in order to activate wide-area power trading, strengthen resilience, and further expand the introduction of renewable energy. The start of operation is planned for March 2028.

## 1. Outline of the construction

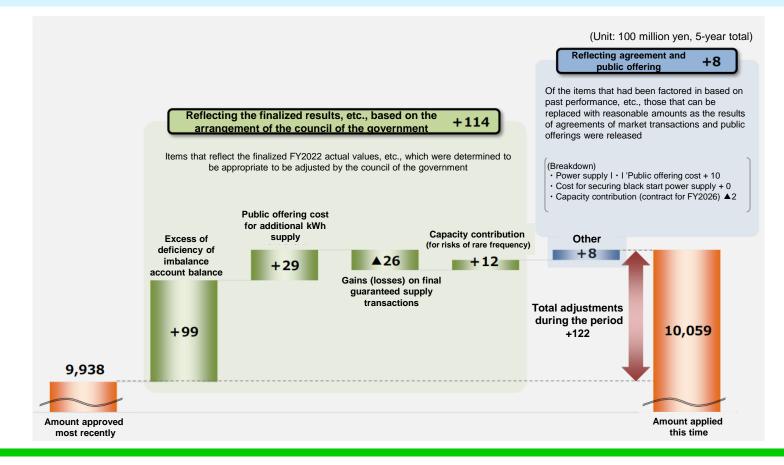
2. Schematic diagram (route for expansion)





# Application for approval of change in revenue forecast for wheeling service, etc. 1

- On September 29 Hokkaido Electric Power Network filed with the Minister of Economy, Trade and Industry an application for approval of changes to the revenue forecast.
- This application reflects the finalized portion of the FY2022 actual results, which could not be incorporated into the wheeling service tariff effective from April 2023, for a total increase of 12.2 billion yen over the five-year period (2023-2027).
- After approval by the government after review, it is expected to be reflected in the wheeling service tariff from April 2024 onward as an adjustment during the period to coincide with the introduction of the system to charging on the power generation side from April 2024.

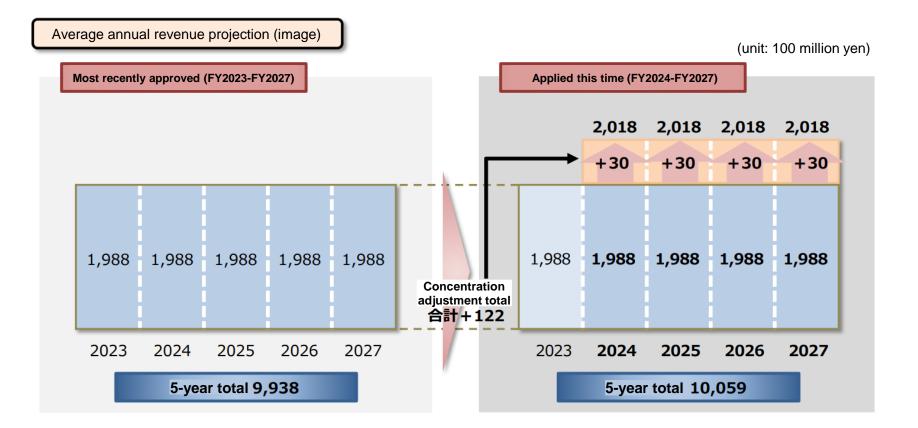


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# Application for approval of change in revenue forecast for wheeling service, etc. 2



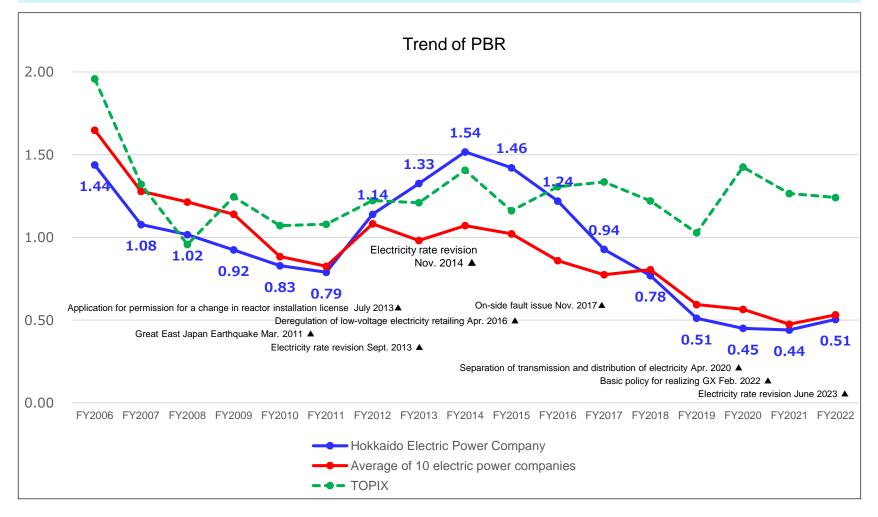
The total of 12.2 billion yen (5-year total) of this adjustment during the period is expected to be additionally reflected in the wheeling service tariff for the next four years (2024-2027) (approximately 3 billion yen/year).



### Actions to achieve management conscious of cost of capital and stock price-

# Trends of PBR

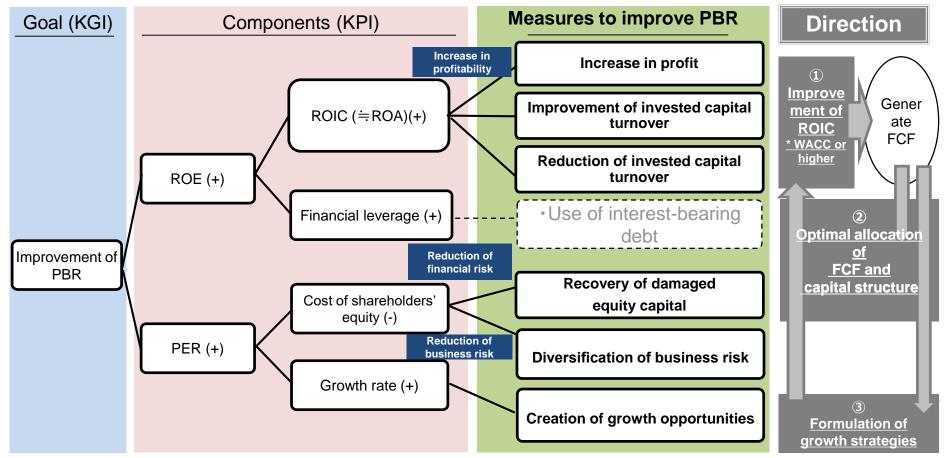
- The average of the 10 electric power companies generally remained low compared to TOPIX. The gap has been widening in recent years.
- Our PBR has declined every year since FY2014. It has been around 0.5 times for the last four years.



% Our PBR is calculated based on the value at the end of the fiscal year. PBR for the average of 10 electric power companies and TOPIX are based on Bloomberg data. Actions to achieve management conscious of cost of capital and stock price-Analysis of the situation and direction of countermeasures



- Break down PBR as follows and consider measures to improve PBR and the direction of actions.
- We will present the status of the consideration appropriately, after deeper consideration into the specifics of each measure.
- When the plan formulation is completed, we will again present specific initiatives along with numerical targets.





# Reference Materials



Date	Description of effort	Overview of business plans related slides
Aug. 4,2023	Largest off-site PPA in Hokkaido Introduction of green power to 10 Aeon stores in Hokkaido [HD]	P 35
Aug. 24,2023	Conclusion of agreement on PPA services in Hokuhoku Solar Park Hokkaido Shiranukacho[HD]	P 35
Sep. 1,2023	About the start of expansion work for the facilities of the New Hokkaido-Honshu HVDC Link[NW]	P 36
Sep. 12,2023	Continuation of discounts on electricity and city gas rates under the government's project for measures to mitigate drastic changes in electricity and gas prices [HD]	P 47
Sep. 22,2023	Revision of dividend forecast [HD]	-
Sep.29,2023	Collaboration of Sapporo Toyota, HEPCO and ARC Co., Ltd. to promote decarbonization Contract for off-site PPA with solar power generation to reduce CO2 emissions by approximately 300 tons per year[HD]	P 35
Sep.29,2023	About application for approval of change in revenue forecast for wheeling service, etc. [NW]	P 37 P 38 P 49

HEPCO Group Management Vision 2030; Management Goals for 2030

### **Financial target**

Reference :

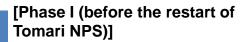
 Consolidated capital ratio: 15%+ We will continue our efforts to further improve the figure.

#### **Cash flow**

- Investment of ¥50B+ on new priority businesses
- Investment for renewing existing equipment
- Enhancement of price competitiveness
- Reinforcement of financial base
- Return to shareholders
  - →We aim to return more profits to shareholders to meet their expectations while endeavoring to restore equity capital.

## **Growth indicators**

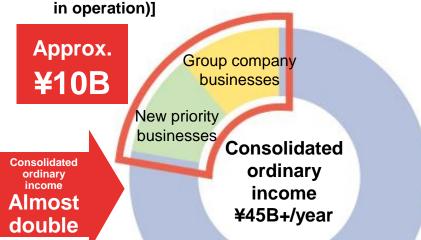
- Electricity retail and wholesale: 30TWh+/year
- Gas supply: 100,000t+/year
- Renewable energy generation (incl. generation outside Hokkaido): up by 300MW+



Group company businesses Approx. ¥3B

> Consolidated ordinary income ¥23B+/year

Electricity business Approx. ¥20B



[Phase II (after all units of Tomari NPS are back

Existing electricity business Approx. ¥35B

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#### New priority businesses

Renewable power generation, overseas electricity business, and other energy-related businesses

## **Cost reduction**

Ceaseless efforts for efficiency improvement and cost reduction

## **Environmental target**

 CO<sub>2</sub> emissions: Reduction by 50%+ (or 10M t+/year) from 2013 levels through the restart of Tomari NPS and the use of LNG thermal generation Reference :

# HEPCO Group Management Vision 2030; Management Goals for 2030

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		<b>U</b>		
	2030 Vision Targets	FY2021 Actual	FY2022 Actual	FY2023 Actual
Target profit (Consolidated ordinary income)	<ul> <li>Phase I: min. 23.0B yen/year</li> <li>Phase II: min. 45.0B yen/year</li> </ul>	41.1B yen	13.8B yen	(29.2)B yen
Financial target (Consolidated capital ratio)	≻15%+	13.8%	13.7%	11.7%
Invest in new priority businesses*	► Total 50.0B yen of investment [cumulative total]	3.2B yen [cumulative total 3.2B yen]	6.6B yen [cumulative total 9.8B yen]	4.0B yen [cumulative total 13.8B yen]
	Power retail/wholesale: min. 30.0B kWh/year [inc. outside Hokkaido; ex. NW wholesale]	24.3B kWh	26.1B kWh	26.0B kWh
Indicators toward growth	Gas supply business: min. 100 kt/year	3 kt	8 kt	10 kt
	Renewable power generation: up min. 0.3M kW [inc. outside Hokkaido]	Cumulative total 39K kW	Cumulative total 41K kW	Cumulative total 52 K kW
Environmental target (CO2 emissions reduction/year)	Cut min. 50% from FY2014 levels (min10M t/year)	28% reduced (-5.35M t/year)	24% reduced (-4.51M t/year)	36% reduced (-6.73M t/year)
	[Actual CO2 emissions]	[13.57M t]	[14.41M t]	[12.19M t]

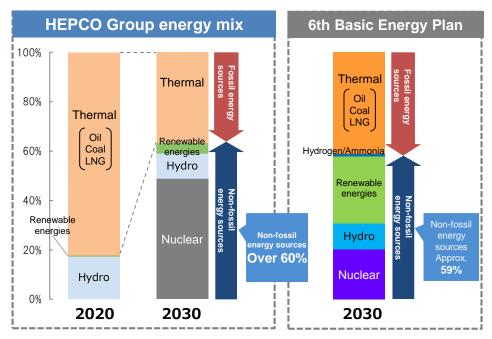
\*Renewable power generation, overseas electricity business, and other energy-related businesses

## Reference : Energy Mix

From the perspective of S+3E, we are working towards creating a balanced and competitive energy mix while also proceeding with investigations into a long-term energy mix focused on carbon neutrality.



- In the Japanese Government's 6th Basic Energy Plan, non-fossil energy sources will expand to account for 59% of energy in 2030 through policies to make renewable energy a main source of power.
- At the HEPCO Group, we aim to achieve 60% or more non-fossil energy sources by restarting Tomari Nuclear Power Station and adopting renewable energy.



## **FY2024 Power Source Development Plan**

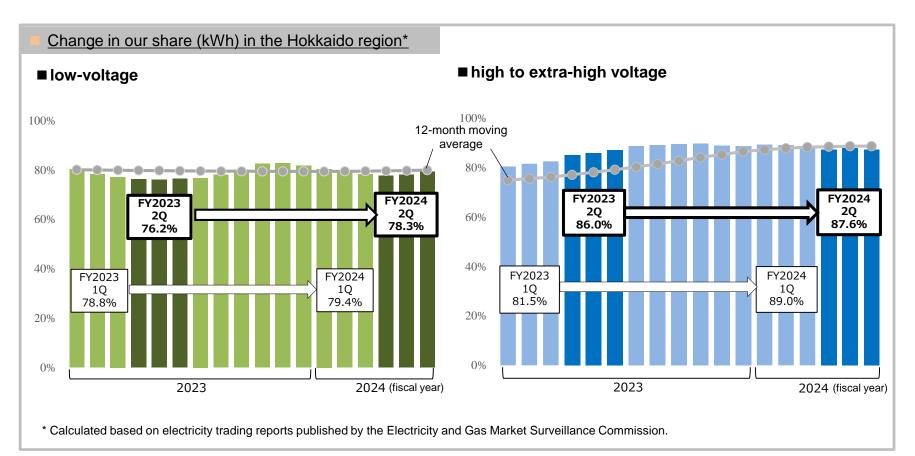
	Power station	Output (10,000 kW)	Construction start date*	Date of operation start/ acquisition or transfer/ suspension or discontinuance
Under construction	Kyogoku Unit 3 (Pumped storage hydropower)	20	Sep/2001	After FY2034†
Preparation for	Ishikariwan Shinko Unit 2 (LNG-fired)	56.94	Mar/2031	Dec/2034†
construction	Ishikariwan Shinko Unit 3 (LNG-fired)	56.94	Mar/2034	Dec/2037†
	Ainumanai (Hydropower)	(0.2)	-	May/2023
	Ono (Hydropower)	(0.15)	-	Jul/2023
Transfer ‡	Isoyagawa No.1 (Hydropower)	(0.24)	-	May/2024
	Isoyagawa No.2 (Hydropower)	(0.125)	-	Aug/2024
	Nanae (Hydropower)	(1)	-	Dec/2024
	Date Unit 1 (Oil-fired thermal)	(35)	-	Nov/2023 Suspension
	Date Unit 2 (Oil-fired thermal)	(35)	-	Mar/2024 Suspension
Suspension Decommission	Naie Units 1&2 (Coal-fired)	(35) (17.5×2)	-	Mar/2027 Decommission
	Sunagawa Units 3&4 (Coal-fired)	(25) (12.5×2)	-	Mar/2027 Decommission
	Onbetsu Units 1&2 (Oil-fired thermal)	(14.8) (7.4×2)	-	TBD Decommission

\*Construction start date is the notification date per Article 48 of the Electric Utilities Industry Law †Operation start date postponed from the date listed on the FY2023 Energy Supply Plan ‡The transfer and acquisition of hydroelectric power businesses due to the implementation of Hydroelectric Power Station Alliance Business in Southern Hokkaido (Press release October 28, 2021)



## **Reference : Electricity Retail**

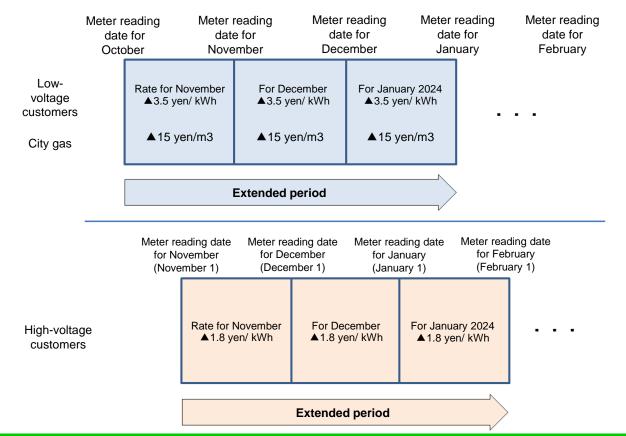
- In the low voltage field, our share turned to 78.3% in 2Q FY2024, up 2.1% from the previous year (76.2%).
- In the high voltage/extra high voltage field, our market share turned to 87.6% in 2Q FY2024,up 1.6% from the previous year (86.0%).





Reference : Continuation of discounts on electricity and city gas rates under the government's project for measures to mitigate drastic changes in electricity and gas prices

- Based on the government's project for measures to mitigate drastic changes in electricity and gas prices, we offered discounts on electricity and city gas rates from February 2023 (for use in January) to October 2023 (for use in September).
- In September 2023, based on the decision to continue this project, discounts will continue on electricity and city gas rates for November 2023 (for use in October\*) and thereafter.
  \*For customers with a high-voltage contract, use in November 2023.



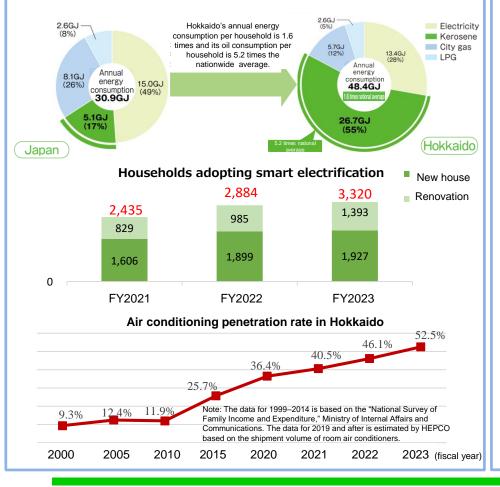
#### Image of extended period



## Promotion of electrification

- Hokkaido's energy consumption for home heating is higher than other prefectures. Its proportion of petroleum-based energy consumption is also high. Thus, electrification has very high potential in Hokkaido.
- We plan to promote electrification by promoting smart housing and use of air conditioning.

#### Annual energy consumption by type in the household sector (FYE2022 actual)



## Contracts signed for solar PPA project

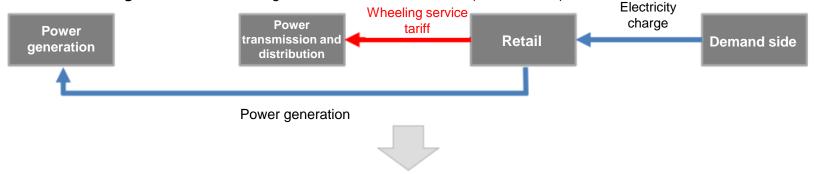
- This service allows customers to use renewable energy power from solar power generation facilities without the initial investment. We are receiving many inquiries from environmentally conscious customers.
- We are promoting proposals while asking about customer needs, facilities, building conditions, etc. individually.

#### **Facility capacity** Supply Category panel kW Start date \*Fractions are rounded off 313kW 2022 March 347kW Supply already started 218kW 2022 **On-site** December 380kW 160kW 2023 under preparation December 507kW Total 1,925kW 1.000 k W October 2023 12,000kW January 2024 Off-site Around spring of under preparation 1.500kW 2024 FY2024 (timing not yet 400kW determined) 14,900kW Total

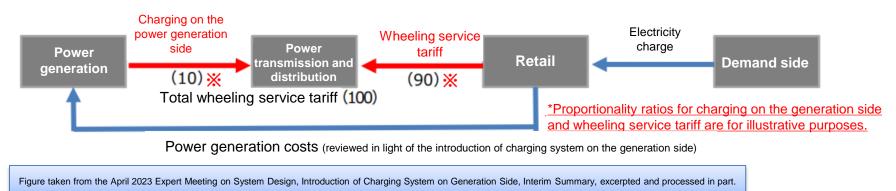
#### Contracts signed

- Reference : Overview of the introduction of charging system on the power generation side
- A new system of charging on the generation side will be introduced in the wheeling service tariff from April 2024.
- NW cost, which has been borne entirely by retailers as a wheeling service fee (charging on the demand side), will be partially borne by power generators, who are grid users as well as retailers, as a charging system on the generation side, so that both the generation side and the demand side will share the burden.

#### <Present wheeling service tariff> Charge 100% of the fee to retailers (demand side)



<After introduction of the charging system on the power generation side (image)>





#### **Requirements for Prime & Standard listed companies by the Tokyo Stock Exchange**

#### **Requested Action**

 In order to implement management that is conscious of cost of capital and stock price, please implement the following series of actions on an ongoing basis.

Planning &	<ul> <li>Have board of directors discuss and develop policies, targets, planning periods, and specific initiatives for improvement</li> <li>Disclose clear information on these, along with assessment of the current situation, to investors</li> </ul>
of Initiatives	<ul> <li>Push forward with management that is conscious of cost of capital and stock price, based on the disclosed plans</li> <li>Engage in proactive dialogue with investors based on this disclosure</li> </ul>

Excerpt from Action to Implement Management that is Conscious of Cost of Capital and Stock Price (March 31, 2023 Tokyo Stock Exchange, Inc. document 1)

#### Our company's Corporate Governance Report (revised on June 29, 2023; excerpt of related content)

#### Responses toward realizing management based on having awareness of capital costs and share prices:

• The business portfolio that our group seeks to achieve is defined in the HEPCO Group Management Vision 2030, and key initiatives are established in the management policy that is defined every fiscal year at the board meeting.

• Specific initiatives based on the management policy are announced on our company's website under the heading of "Management Policy and Plan."

• With regard to the allocation of our management resources, we place importance on capital profitability in order to realize sustainable growth and to enhance our corporate value over the medium- to long-term. However, in the future, we will organize and announce our set goals toward implementing business management in a manner that places even more awareness on capital costs and capital profitability.



This material is compiled based on data available as of November 8, 2023. The company makes no guarantee as to the reliability and integrity of such information, as this is not intended to serve as disclosure material as stipulated by the Financial Instruments and Exchange Law of Japan. Projections concerning future performance in this material make no guarantee as to the future performance and contain risk and uncertainty. Please note that future performance can change according to the change of preconditions concerning the management environment. The information herein is for the purpose of disclosure of operating information. None of the information is intended to solicit or induce investors to invest in our securities. Those wishing to use this material should do so at their own judgment and be sure to verify the information obtained from other sources. Our company assumes no responsibility for any damages resulting from the use of this material.

# For further information

IR Group Corporate Planning Department Hokkaido Electric Power Co., Inc. 2, Higashi-1, Odori, Chuo-ku, Sapporo, Hokkaido 060-8677, JAPAN URL: http://www.hepco.co.jp/english/